



LMF
LONDON MARKET FORUMS

KIRTSIN DUFFIELD
LM DATA COUNCIL

JAMES LIVETT
LIIBA

MARK BENNETT
ACORD



SPECIAL LONDON MARKET TRANSFORMATION ROUNDTABLE

5TH OCTOBER 2023 - 8.30AM-10.30AM

EMBRACING CHANGE: ACCELERATING BROKING & UNDERWRITING TRANSFORMATION FOR GROWTH AND EFFICIENCY

DIGITAL TRANSFORMATION

in broking & underwriting

THE MONIKER, 25 FENCHURCH AVENUE

KINDLY
SUPPORTED
BY



SHAHAN MALIK
TALBOT



CHRIS OSEI
SOMPO



ROGER OLDHAM
LMF



SANDESH SHETTI
HEXAWARE



STEPHEN DARKO
HEXAWARE



WELCOME & INTRODUCTIONS



Roger Oldham

Founder

LMForums

**ACCELERATING DIGITAL TRANSFORMATION IN BROKING & UNDERWRITING
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AGENDA

- **8.30 am:** Welcome & Introductions
- **8.40 am:** Polling
- **8.50 am:** Guest Speakers - Hexaware panel
- **9.15 am:** Breakfast
- **9:45 am:** Roundtable discussion
- **10:25 am:** Conclusion
- **10:30 am:** Close



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CONTRIBUTORS



Host
Roger Oldham
FOUNDER,
LMFORUMS



Guest Speaker
Shahan Malik
Chief Digital & Data Officer,
Talbot Underwriting



Guest Speaker
Kirstin Duffield
Technical SME Advisor,
LM Data Council



Guest Host
Sandesh Shetti
Senior Vice President, Global
Business Leader Insurance,
Hexaware



Guest Host
Steven Darko
Partner,
Hexaware



Guest Speaker
James Livett
Associate Director,
LIIBA



Guest Speaker
Chris Osei
Head of London Market &
Europe Underwriting
Operations,
Sompo International



POLLING



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Related to one of our polling question responses: How challenging is the balancing act with the many competing "Strategic" battles?

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As London Market participants what is your take on whether Blueprint Two is currently seen as an imposition or an opportunity, and as a second part to this question what in your opinion would push it over that line/did push it over that line?



Breakfast

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ROUNDTABLE

1. What insight can you offer on digitisation trends in the client side, upstream of placing?

2. Does the group feel that digitisation will drive a distinction between lines which are more open to productisation and those which will remain bespoke?

As an example, will the MRC drive business to fit it, or will the market culture resist this - Standardisation versus specialism





CONCLUSIONS & CLOSE



Roger Oldham

Founder

LMForums

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TECHNOLOGY & INNOVATION SUMMIT

11TH OCTOBER - 9.30AM-5.00PM
FOLLOWED BY NETWORKING DRINKS

**STAYING AHEAD IN A
FAST PACED &
CHANGING DIGITAL
LANDSCAPE**

NO 6, 6 ALIE STREET, LONDON, E1

BE PART OF THE MARKET DISCUSSION





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DATA & ANALYTICS LEADERS ROUNDTABLE BREAKFAST

18TH OCTOBER - 8.30AM-10.30AM
REGISTRATION AND COFFEE: 8.15AM

DEVELOPING DATA STRATEGIES FOR CREATING VALUE

**FOCUS ON BENEFITS OF
GENERATIVE AI**

THE MONIKER, 25 FENCHURCH AVENUE, EC3M 5AD

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